

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year						United					
	United States	Northeast	Midwest	South	West	States	Northeast	Midwest	South	West	
2007	96.3	86.8	89.9	107.9	92.4	*	*	*	*	*	
2008	87.2	73.8	80.8	90.3	99.4	*	*	*	*	*	
2009	95.1	76.6	88.9	99.0	109.7	*	*	*	*	*	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2009	Jul	98.1	79.2	89.8	102.3	115.3	107.7	84.6	95.1	118.8	121.7
2009	Aug	103.0	85.1	92.6	104.5	125.7	111.4	88.6	95.2	111.4	146.3
2009	Sept	107.8	83.1	95.8	108.3	138.9	102.7	72.4	94.2	99.0	140.9
2009	Oct	112.4	98.1	108.6	114.9	123.6	108.5	92.6	102.4	108.1	128.0
2009	Nov	97.0	77.4	84.8	98.5	122.8	78.1	52.9	65.7	78.8	109.8
2009	Dec	97.8	78.1	89.2	100.2	118.5	63.2	42.4	55.5	68.2	79.7
2010	Jan	90.2	71.3	80.4	98.0	102.9	74.3	52.5	64.1	77.5	96.8
2010	Feb	97.7	77.7	97.7	107.5	98.0	89.1	68.8	93.2	96.3	89.1
2010	Mar	104.6	75.6	100.1	124.6	100.4	120.3	99.1	116.5	139.9	110.1
2010	Apr	110.9	97.9	104.3	123.6	107.9	133.4	124.8	134.4	152.3	109.4
2010	May	77.7	67.0	70.8	82.7	85.3	89.0	87.0	81.2	93.9	91.3
2010	Jun r	75.5	58.8	64.1	85.3	85.1	92.7	78.9	79.1	106.1	96.9
2010	Jul p	79.4	62.5	66.7	86.3	95.0	86.0	65.6	69.4	100.7	96.2
	<b>vs. last month:</b>	<b>5.2%</b>	<b>6.3%</b>	<b>4.1%</b>	<b>1.2%</b>	<b>11.6%</b>	<b>-7.2%</b>	<b>-16.9%</b>	<b>-12.3%</b>	<b>-5.1%</b>	<b>-0.7%</b>
	<b>vs. last year:</b>	<b>-19.1%</b>	<b>-21.1%</b>	<b>-25.7%</b>	<b>-15.6%</b>	<b>-17.6%</b>	<b>-20.1%</b>	<b>-22.5%</b>	<b>-27.0%</b>	<b>-15.2%</b>	<b>-21.0%</b>