

# NATIONAL ASSOCIATION OF REALTORS®

## Pending Home Sales Index (PHSI)

Year	United States					United States						
	United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West		
2011	89.9	67.5	80.8	98.0	104.2	*	*	*	*	*		
2012	100.5	79.3	95.8	110.6	105.7	*	*	*	*	*		
2013	105.5	84.8	106.6	117.2	101.7	*	*	*	*	*		
		Seasonally Adjusted Annual Rate						Not Seasonally Adjusted				
2013	Nov	100.7	83.3	100.5	113.9	93.9	84.3	61.2	78.9	89.8	99.3	
2013	Dec	94.9	77.2	95.3	107.4	88.4	62.7	41.8	63.3	74.6	59.5	
2014	Jan	94.7	79.0	92.7	110.7	84.2	77.7	57.6	73.2	89.5	79.4	
2014	Feb	94.2	77.7	95.3	106.7	86.1	85.2	68.2	98.3	95.8	67.9	
2014	Mar	97.4	78.8	94.5	112.6	91.0	113.0	96.1	111.0	138.3	88.6	
2014	Apr	97.9	79.3	99.2	112.1	88.7	115.6	109.8	125.8	134.5	79.9	
2014	May	103.8	86.3	105.4	116.6	95.5	122.0	120.3	128.3	132.7	99.9	
2014	June	102.5	84.0	105.0	114.2	95.7	122.5	110.1	125.7	140.4	100.7	
2014	July	105.8	89.2	104.6	118.7	99.5	114.2	90.4	105.5	134.7	109.7	
2014	Aug	104.7	86.5	102.4	116.9	102.1	111.2	85.9	98.6	122.6	126.2	
2014	Sept	105.3	87.5	101.2	119.5	101.3	95.3	68.4	86.7	104.3	111.2	
2014	Oct r	104.0	87.9	100.4	118.2	98.1	105.4	89.0	103.8	111.7	109.8	
2014	Nov p	104.8	89.1	100.0	119.7	98.5	85.7	62.9	76.3	93.1	101.6	
	<b>vs. last month:</b>	<b>0.8%</b>	<b>1.4%</b>	<b>-0.4%</b>	<b>1.3%</b>	<b>0.4%</b>	<b>-18.7%</b>	<b>-29.3%</b>	<b>-26.5%</b>	<b>-16.7%</b>	<b>-7.5%</b>	
	<b>vs. last year:</b>	<b>4.1%</b>	<b>7.0%</b>	<b>-0.5%</b>	<b>5.1%</b>	<b>4.9%</b>	<b>1.7%</b>	<b>2.8%</b>	<b>-3.3%</b>	<b>3.7%</b>	<b>2.3%</b>	