

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year	United States					United States						
	States	Northeast	Midwest	South	West	States	Northeast	Midwest	South	West		
2010	89.3	71.2	80.3	97.1	100.7	*	*	*	*	*		
2011	89.9	67.5	80.8	98.0	104.2	*	*	*	*	*		
2012	100.5	79.3	95.8	110.6	105.7	*	*	*	*	*		
		Seasonally Adjusted Annual Rate						Not Seasonally Adjusted				
2012	June	100.0	77.7	95.6	108.0	109.4	117.8	101.4	112.8	133.8	110.6	
2012	July	102.6	78.9	98.8	112.8	109.0	108.3	81.0	98.1	125.5	113.1	
2012	Aug	101.8	80.7	98.1	112.7	105.1	112.7	84.0	98.0	122.1	135.7	
2012	Sept	102.8	82.0	96.8	114.0	107.9	90.4	61.1	80.4	97.5	112.5	
2012	Oct	103.8	79.4	100.9	116.3	106.1	106.1	81.7	104.9	110.9	118.8	
2012	Nov	103.3	81.1	100.2	115.9	104.0	88.2	60.8	80.6	91.6	112.0	
2012	Dec	101.3	78.4	100.5	112.7	102.0	66.8	42.4	64.8	78.8	69.1	
2013	Jan	105.2	84.9	103.2	119.2	101.3	85.7	60.3	81.0	95.8	94.6	
2013	Feb	104.1	82.8	103.5	116.9	101.4	94.7	73.2	107.2	105.1	81.7	
2013	Mar	105.7	82.8	103.8	120.5	102.4	122.1	103.0	124.0	144.8	99.3	
2013	Apr	105.2	92.3	104.8	118.5	94.6	127.5	125.9	136.6	143.8	93.7	
2013	May r	111.3	87.2	115.5	120.8	110.5	131.1	122.7	140.2	138.6	116.5	
2013	June p	110.9	87.2	114.3	118.3	114.2	128.5	109.3	130.7	144.5	116.0	
	<b>vs. last month:</b>	<b>-0.4%</b>	<b>0.0%</b>	<b>-1.0%</b>	<b>-2.1%</b>	<b>3.3%</b>	<b>-2.0%</b>	<b>-10.9%</b>	<b>-6.8%</b>	<b>4.3%</b>	<b>-0.4%</b>	
	<b>vs. last year:</b>	<b>10.9%</b>	<b>12.2%</b>	<b>19.5%</b>	<b>9.5%</b>	<b>4.4%</b>	<b>9.1%</b>	<b>7.8%</b>	<b>15.9%</b>	<b>8.0%</b>	<b>4.9%</b>	